Gregory Press
914-417-5268 ♦ gregpress94@gmail.com ♦ www.gregpress.com

**Education**

**University of Maryland** Finance Related Coursework GPA: 3.85

Robert H. Smith School of Business Cumulative GPA: 3.5

Bachelor of Science, Finance *May 2016*

Dean’s List *Fall 2014 – Spring 2016*

**American University of Rome** (Study Abroad) *January 2015 – May 2015*

**Work Experience**

**Luxury Mortgage Corp** Stamford, CT

*Loan Expeditor, MLO July 2016 – Present*

* Process, analyze and determine qualifications of potential borrowers
* Oversee the completion of Conventional, FHA & VA loans (both Qualified & Non-Qualified Mortgages)
* Processed, Closed and Funded over $50 million in loans sold to various institutions in FL, NY, CT, CA, NJ, PA
* Maintain a loan pipeline of over 60+ borrowers from active clients to lead generation
* Build short-term, but trusting relationships with clients as closings occur within 30-60 days of application
* Ensure proper actions are taken to meet federal and state-wide regulations
* Used excel to model assets, income and liabilities for client qualifications

**Pagnato Karp** Reston, VA

*Finance Intern August 2015 – December 2015*

* Created historical S&P 500 dataset which provided constituent lists and changes dating back to 1980
* Used Visual Basic to navigate S&P dataset on a month by month basis
* Helped with Client Relationship Management (CRM), providing a “white-glove” service for all clients
* Analyzed financial reports and papers from Goldman Sachs and A. Gary Schilling
* Performed daily tasks assisting the needs of both the finance and concierge employees

**Discovery Communications** New York, NY

*Advertising & Sales Intern June 2014 – August 2014*

* Analyzed and calculated price of advertisement spots on all major Discovery Networks
* Key involvement in the completion of a $1 million deal for the Discovery Channel
* Designed and created “holes” reports for yearly and quarterly sales
* Determined pricing for paid programming spots to meet monthly budget goals
* Used Visual Basic to create Excel macro that makes quarterly and yearly holes reports

**Leadership Experience**

**College Park Scholars Program** College Park, MD

*Public Leadership Scholar**September 2012 – May 2014*

* Two year program that taught, enhanced and strengthened leadership skills
* Focused on the local and global application of ethically based leadership

**GEMS**College Park, MD

*Group Leader January 2013 – May 2013*

* Semester long capstone project working with the Girls Excelling in Math and Science program
* Filmed and edited final video showcasing our experience with GEMS and our Scholar’s program

**School Organizations** College Park, MD

*Organization Member January 2013 – May 2016*

* Finance, Banking, and Investment Society (FBIS)
* Business Golf
* Sports Business Society

**Training & Skills**

**Skills:** Java, VBA, HTML, CSS, JavaScript, C++

**Training:** SAFE MLO Uniform State Test, Licensed Loan Officer in CT & FL, Bloomberg Market Concepts (BMC)

**Programs:** Microsoft Excel, PowerPoint, Word, Access, Encompass, Deal Builder, Gabriel